



4th August 2014

Dear James

Ref. Kinward Concealed Balance VS Window

Just a line to let you know that Jaysam, and our Architects, are delighted with the Concealed Balance windows as supplied to our development at Stanmore.

As you know, the development at Stanmore is a high end select development with the properties selling for £2.5m each. We would like to have used a traditional box sash window on this project, however, the property designs would not allow for this and we had intended to compromise our design requirement and allow the use of a spiral balance VS window.

Your innovative window system has allowed us to retain our original design integrity and our Architects had no hesitation in choosing your product over the alternative systems. Additionally we have improved thermal performance, better warranties and at a considerable cost saving over using a traditional 'Box Sash' window.

Congratulations on the successful development of this window, Jaysam are pleased to have been one of your first customers to use this window.

We would happily use the Kinward concealed balance window on future Jaysam projects and are pleased to have worked closely with you.

Yours sincerely

Yours faithfully
On behalf of Jaysam Contractors Ltd



Gaurang Velani

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